

## Team

### Description

#### Meet the Team

Selecting the right yacht brokerage when selling your yacht reduces the length of time your vessel is on the market as well as how much you can potentially get for it. When it comes to listing your yacht with a broker, don't settle. You can and should expect more from who is working for you! What makes Palm Beach yacht sales unique? Palm Beach yacht sales has been in business over 25 years and is not a large yacht brokerage, however because we are a small personalized operation you never get lost in the crowd.



### GENE ECHOLS

#### Owner

A Licensed & Bonded Yacht Broker and 100 ton Licensed Captain is a Florida native who spent many

hours on freshwater lakes and rivers all around Florida as a boy which inspired his love of the outdoors and later after serving as an electricians mate in the navy stationed at Pearl Harbor, his love of the ocean. After receiving an honorable discharge he stayed and worked in Hawaii which afforded the opportunity to learn the finer points of offshore fishing with many weekends spent on the ocean aboard a 21 ft Cuddy Cabin and put over 1000 hours on it in the first year alone. He ended up back in Florida and worked for a control center operator at a large coal fired power plant and then as a captain on a 60ft sport fishing boat.



## **ELI SCHWARTZ**

### **Broker**

A Licensed and Bonded Yacht Broker, as well a Licensed Captain Eli was originally from Melbourne, FL. He was born and raised on the water until the age of 15. He has grown within the industry running numerous marinas, including his most recent role at local marina Newport Cove in Riviera Beach. He received his captain's license over 10 years ago and has thousands of nautical miles under his belt, both sail and motor yachts combined. Eli encompasses the full nautical lifestyle in all aspects of his

life.“I believe in creating a life you feel is also a constant vacation. The water is peaceful to me”

## Testimonials

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**Date Created**

October 30, 2024

**Author**

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default watermark